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## **Amazing Marketing**

## Trial Design

Pharsight Trial Designer, requirements: pentium 90, 33 MB, SVGA monitor with 800 x 600 pixels and 256 colors, CD-ROM drive (required for installation), 32-bit Windows operating systems (Windows 95, 98, NT 3.51, or 4.0), 16 MB RAM for 95, 20 MB for NT 3.51, and 32 for NT 4.0, Microsoft Visual C++ (4.2 for NT 3.51 or 5.0 for NT 4.0 or 95) to create user-defined model components and to link to SAS, PC SAS version 6.12 or latter installed as an OLE automation server; \$7500, special educational pricing available; Mountain View, Calif, Pharsight Corp, 888-708-7444, info@pharsight.com.

INTRODUCTION: DRUG DEVELOPMENT IS BIGger and bigger business. The average cost of a compound is now \$300 million, and the clinical trials to get the drug ap-

JAMA, March 10, 1999—Vol 281, No. 10 955

Discussion: This is not a program to open nonchalantly. It requires a change of mindset and a commitment to learn. Are two days worth the investment in planning a better study? For small studies, perhaps not, but for large studies, and, perhaps more importantly, for a sequence of studies, this sort of structured thinking can only improve the quality of studies. It does not replace the need for a statistician to help decide which design is appropriate. There is no intelligent help to aid you in deciding which design is needed for which phase of the research program.

Lehmann HP. Pharsight Trial Designer. JAMA: The Journal of the American Medical Association. 1999;281(10):955-7.

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## A Key Insight from Lewis Sheiner More than One Model!

- · Covariate Distribution Model
  - Distribution of age, sex, renal function, etc.
  - Create simulated "individuals"
- Input-Output ('Drug Model')
  - Mechanistic (PKPD) preferred
  - Individual and Observation stochastic elements
- · Nominal Protocol Model
  - The ideal world
  - Patients, treatments, observations
- Trial Execution Model
  - Compliance, dropouts, missing samples
  - Costs

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Holford NHG, Hale M, Ko HC, Steimer J-L, Sheiner LB, Peck CC. Simulation in Drug Development: Good Practices. http://bts.ucsf.edu/cdds/research/sddgpre port.php. Last accessed 29 January 2012. 1999.

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## What is the Trial Simulator?





